



2022/23 PRE-SEASON TERMS

It's simple...the more you buy, and the sooner you buy, the better the terms! Just place a qualifying order and we will give you a discount based upon the overall order total! You can also qualify for an early pay discount, extended payment terms and Elite Dealer status!

	Order By:	Order Size	% of DISCOUNT	Dating Terms	Early Pay Discount	Freight (% of invoice)		Dealer Status
						(East/Mid/South)	(West)	
PHASE #1	September 30, 2022 <i>Orders will ship November 1, 2022 thru March 31, 2023</i>	\$500 - \$1,249	-	Net 30	3%/Net 15	12%	17%	Standard
		\$1,250 - \$2,499	-	Net 30	3%/Net 15	7%	17%	Standard
		\$2,500 - \$3,499	2%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$3,500 - \$4,999	4%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$5,000 - \$7,499	6%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$7,500 - \$12,499	8%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$12,500+	10%	May 1, 2023	3%/Net 15	FREE	12%	Elite
PHASE #2	November 30, 2022 <i>Orders will ship thru March 31, 2023</i>	\$500 - \$1,249	-	Net 30	3%/Net 15	12%	17%	Standard
		\$1,250 - \$2,499	-	Net 30	3%/Net 15	7%	17%	Standard
		\$2,500 - \$3,499	-	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$3,500 - \$4,999	2%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$5,000 - \$7,499	4%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$7,500 - \$12,499	6%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$12,500+	8%	May 1, 2023	3%/Net 15	FREE	12%	Elite
PHASE #3	February 28, 2023 <i>Orders will ship thru March 31, 2023</i>	\$500 - \$1,249	-	Net 30	3%/Net 15	12%	17%	Standard
		\$1,250 - \$2,499	-	Net 30	3%/Net 15	7%	17%	Standard
		\$2,500 - \$3,499	-	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$3,500 - \$4,999	-	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$5,000 - \$7,499	2%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$7,500 - \$12,499	4%	May 1, 2023	3%/Net 15	FREE	12%	Elite
		\$12,500+	6%	May 1, 2023	3%/Net 15	FREE	12%	Elite

Guidelines for Pre-Season Terms

- Orders must be packaged for and shipped to one location.
- Dating terms are subject to credit approval.
- Pricing subject to change without notice.
- One Pre-Season Order permitted per customer location.
- Orders are subject to a global freight surcharge.
- Credit card payments will be charged a 3.5% processing fee.
- Eligible only for Dealers buying at 2022/2023 Wholesale Pricing.
- **Program is in lieu of any other discount programs.**
- Separate programs available for **TDI Carts & Trunk Liners** and **Stone Age Creations**.

