



2022/23 PRE-SEASON TERMS

It's simple...the more you buy, and the sooner you buy, the better the terms! Just place a qualifying order and we will give you a discount based upon the overall order total! You can also qualify for an early pay discount and extended payment terms!

Order By:	Shipping Zone	Order Size	% of DISCOUNT	Dating Terms	Early Pay Discount	Freight
PHASE #1 September 30, 2022 <i>Orders will ship November 1, 2022 thru March 31, 2023</i>	Zone 1	\$1,000 - \$1,499	-	Net 30	3%/Net 15	25%
		\$1,500 - \$1,999	-	Net 30	3%/Net 15	20%
		\$2,000 - \$3,499	2%	May 1, 2023	3%/Net 15	\$400 cap
		\$3,500 - \$4,999	4%	May 1, 2023	3%/Net 15	\$400 cap
		\$5,000 - \$7,499	6%	May 1, 2023	3%/Net 15	\$400 cap
		\$7,500 - \$12,499	8%	May 1, 2023	3%/Net 15	\$400 cap
		\$12,500+	10%	May 1, 2023	3%/Net 15	\$400 cap
	Zone 2	\$1,300 - \$1,699	-	Net 30	3%/Net 15	25%
		\$1,700 - \$2,499	-	Net 30	3%/Net 15	20%
		\$2,500 - \$3,499	2%	May 1, 2023	3%/Net 15	20%
		\$3,500 - \$4,999	4%	May 1, 2023	3%/Net 15	20%
		\$5,000 - \$7,499	6%	May 1, 2023	3%/Net 15	20%
		\$7,500 - \$9,999	8%	May 1, 2023	3%/Net 15	20%
		\$10,000+	10%	May 1, 2023	3%/Net 15	15%
PHASE #2 November 30, 2022 <i>Orders will ship thru March 31, 2023</i>	Zone 1	\$1,000 - \$1,499	-	Net 30	3%/Net 15	25%
		\$1,500 - \$2,499	-	Net 30	3%/Net 15	20%
		\$2,500 - \$3,499	-	May 1, 2023	3%/Net 15	\$400 cap
		\$3,500 - \$4,999	2%	May 1, 2023	3%/Net 15	\$400 cap
		\$5,000 - \$7,499	4%	May 1, 2023	3%/Net 15	\$400 cap
		\$7,500 - \$12,499	6%	May 1, 2023	3%/Net 15	\$400 cap
		\$12,500+	8%	May 1, 2023	3%/Net 15	\$400 cap
	Zone 2	\$1,300 - \$1,699	-	Net 30	3%/Net 15	25%
		\$1,700 - \$2,499	-	Net 30	3%/Net 15	20%
		\$2,500 - \$3,499	-	May 1, 2023	3%/Net 15	20%
		\$3,500 - \$4,999	2%	May 1, 2023	3%/Net 15	20%
		\$5,000 - \$7,499	4%	May 1, 2023	3%/Net 15	20%
		\$7,500 - \$9,999	6%	May 1, 2023	3%/Net 15	20%
		\$10,000+	8%	May 1, 2023	3%/Net 15	15%
PHASE #3 February 28, 2023 <i>Orders will ship thru March 31, 2023</i>	Zone 1	\$1,000 - \$1,499	-	Net 30	3%/Net 15	25%
		\$1,500 - \$2,499	-	Net 30	3%/Net 15	20%
		\$2,500 - \$3,499	-	May 1, 2023	3%/Net 15	\$400 cap
		\$3,500 - \$4,999	-	May 1, 2023	3%/Net 15	\$400 cap
		\$5,000 - \$7,499	2%	May 1, 2023	3%/Net 15	\$400 cap
		\$7,500 - \$12,499	4%	May 1, 2023	3%/Net 15	\$400 cap
		\$12,500+	6%	May 1, 2023	3%/Net 15	\$400 cap
	Zone 2	\$1,300 - \$1,699	-	Net 30	3%/Net 15	25%
		\$1,700 - \$2,499	-	Net 30	3%/Net 15	20%
		\$2,500 - \$3,499	-	May 1, 2023	3%/Net 15	20%
		\$3,500 - \$4,999	-	May 1, 2023	3%/Net 15	20%
		\$5,000 - \$7,499	2%	May 1, 2023	3%/Net 15	20%
		\$7,500 - \$9,999	4%	May 1, 2023	3%/Net 15	20%
		\$10,000+	6%	May 1, 2023	3%/Net 15	15%

Guidelines for Pre-Season Terms

- Orders must be packaged for and shipped to one location.
- MUST pay within 15 days of invoice for 3% discount.
- Pricing subject to change without notice.
- One Pre-Season Order permitted per customer location

- Credit card payments will be charged a 3.5% processing fee.
- Eligible only for Dealers buying at 2022/2023 Wholesale Pricing.
- **Program is in lieu of any other discount programs.**
- Extended payment terms are subject to credit approval.
- Normal freight terms apply. Additional \$100 lift gate fee if applicable.